

Coco Executive Search



PRESENTATION FOR ABC CO.

Presented to Jane & John Doe
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www.clockworkrecruiting.com

Coco Executive Search Today

Coco Executive Search has grown since its inception in 2010.

Core Markets

- Healthcare
- Private Equity
- Education
- Public Service

Clients We Serve

- Portfolio Companies
- Publicly traded companies

Disciplines

- Board of Directors
- C-level positions

Coco Executive Search



Why We Are Different

A Proven Methodology That Drives Superior Results

Through our methodology, we ensure that our clients are engaged in every step of the way to find the right person for their company.

Industry Experts With Over Twenty Years Of Experience

We have assembled a team of industry experts here at Coco with years of experience in their respective fields.

We combine information and strategy to deliver quality results

We believe in providing value in everything we do. With a quality database and reputable placement rate, we let the outcome of our hard work speak for itself.

High Performing Outcomes Guaranteed

Specialization In Select Fields

Each different kind of search necessitates a different set of skills and experience. Here at Coco we specialize in a select few industries such as Education and Public Services so we can successfully find you the right candidate to hire.

Strategic Search Processes Resulting In High Placement Rates

Coco functions on a structured methodology that incorporates advanced software with an eight stage process that results in a quicker search project, more placements, and detailed strategies that provide a guideline for the entire process.

Searches Based On Detailed Search Strategies

Firms composed of people who don't understand the fundamentals of the larger search process always prove less successful. This is why Coco believes strongly in laying down the foundation in every search and developing search/research strategies from the start.

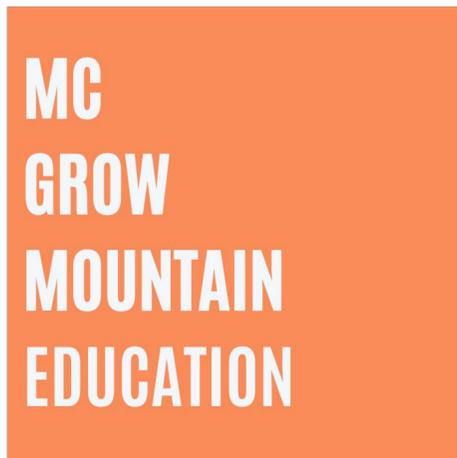
Collaboration & Transparency

We believe strongly that client collaboration could mean the difference between a failed project and a successful one. This is precisely why we bring our clients on board so that they are able to:

- Play a key role in defining requirements
- Have visibility into targeted activities
- Easily provide needed feedback
- Feel more invested in the search process

What Does Our Search Process Look Like?

Long Standing Partnerships



Relevant Experience



**CVS HEALTH
CORP**

Industry: Healthcare

Position: Chief

Operating Officer



**UNITEDHEALTH
GROUP**

Industry: Healthcare

Position: Chief

Executive Officer



CHEGG

Industry: Education

Position: Chief

Financial Officer



**CIBC WORLD
MARKETS**

Industry: Private

Equity

Position: Board of

Directors



SUPERION

Industry: Public Service

Position: Chief Financial

Officer

Coco Executive
Search



The Coco Executive Team



Eli Desmond

President & Managing Partner



Lindsey Lillis

Managing Partner



George Waters

Managing Partner

Let Us Do The Searching So You Don't Have To

Coco Executive
Search

